

## ***BRANDON M. SAVAGE***

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### **EDUCATION:**

- \* Gonzaga University (2002 – 2004) Spokane, WA  
Degree Attained: Bachelor's Degree  
Majors: Accounting & BA - Marketing  
Accumulative GPA: 3.4, AACSB Accredited
  
- \* Cascadia Community College (2002) Bothell, WA  
Degree Attained: Associate's Degree  
Accumulative GPA: Approx 3.7
  
- \* Syracuse University (2000 – 2002) Syracuse, NY  
2 years of Undergraduate work  
Accumulative GPA: Approx 3.2

### **WORK EXPERIENCE (since high school):**

- Oct 04 – Current Kirkland, WA  
Savage Direct Marketing  
Sales Manager / Head of Technology  
\* Responsible for obtaining and retaining new clients.  
\* Heading an effort to import premium incentives from International sources.  
\* Oversee all technical aspects of the organization.
  
- Jun 04 – Oct 04 Lynnwood, WA  
Washington State Auditor's Office  
*Assistant State Auditor*  
\* Responsible for independently validating both financial and non-financial positions stated by various state and publicly held properties and entities.
  
- Aug. 03 – May 04 Spokane, WA  
Gonzaga University / Distance Learning Department  
*Audio/Visual Technician*  
\* Responsible for taping and distributing lectures on DVD to distance learning students.  
\* Compiled databases and kept inventories on various media.
  
- Aug. 03 – Jan 04 Spokane, WA  
Gonzaga University / Annual Fund  
*University Relations Specialist / Caller*  
\* Personally responsible for raising over \$8,000 in one semesters time.  
\* Acted as a relations representative to thousands of alumni.
  
- May 03 – Aug. 03 Spokane, WA  
Critical Data, Inc.  
*Intern / Market Analyst*  
\* Project manager on various different research projects.  
\* Responsible for conducting research and gathering information for regional client base.  
\* Compiled databases, reports, and consulted based upon gathered research.
  
- Sep. 02 – May 03 Spokane, WA  
Gonzaga University / WIN Network  
*Administrative Assistant / Support Desk*  
\* Technical support / security contact for 80 libraries throughout the Inland Northwest.  
\* Compiled databases both in Excel and online, tracking work requests.  
\* Responsible for daily reporting and performed other various office duties.

- Summer 2002                      Savage Direct Marketing                      Kirkland, WA  
*Administrative Assistant*  
 \* Compiled and updated Excel databases for over 8,000 potential and current clients.  
 \* Personal contact with clients on a daily basis, in person and over the phone.  
 \* Distributed mail and supplies to a staff of 7 employees, as well as other office duties.
- Mar. 02 – June 02                      Consolidated Cellular                      Woodinville, WA  
*Distributor / Sales Associate*  
 \* Handled continuous flow of customers, excelling in service to exceed sales goals by 20%.  
 \* Acquired technical knowledge of cellular phones and the industry.  
 \* Commended for excellence in product knowledge and customer service.
- Summer 2001                      Sam Goody                      Bellevue, WA  
*Sales Associate*  
 \* Assisted store manager in manual inventories, scheduling, and cash counts.  
 \* Established and helped implement a loss prevention program.  
 \* Achieved daily sales goals through excellent customer service.

**LEADERSHIP**

- \* Alpha Kappa Psi Alumni Regional Management Team Member
- \* Alpha Kappa Psi's Academy, Class of 03'
- \* President & Founder, Alpha Kappa Psi Professional Business Fraternity, Phi Omega Chapter (Est. Gonzaga 2002)
- \* Volunteer Income Tax Assistance (VITA) Program Volunteer
- \* Beta Alpha Psi Vice President of Communications
- \* Beta Alpha Psi Tutor
- \* Gonzaga Association of Marketing & Advertising (GAMA) Co-President
- \* American Marketing Association member
- \* President & Founder, Delta Chi Fraternity, Syracuse (Est. 2001)
- \* Residence Hall President at Syracuse University (2001-2002)
- \* Veteran's Hospital Volunteer in Syracuse, NY
- \* Syracuse University School of Management Peer Facilitator (2001-2002)

**HONORS & AWARDS**

- \* 2003-2004 Who's Who List of Colleges & Universities Students
- \* 2003-2004 Alpha Kappa Psi All-Academic Team
- \* Beta Alpha Psi Pledge
- \* Recipient of Ben B. Cheney Scholarship 2003-2004
- \* Alpha Kappa Psi Member
- \* Gonzaga University Dean's List
- \* Cascadia Community College President's List
- \* Recipient of Chancellor's Award for Public Service (2000-2001)
- \* Member of National Honor Society, 5 years

**SKILLS & ABILITIES:**

- \* Proficient in all Microsoft Office Programs (Word, Excel, Powerpoint, Access, Project, Frontpage, Publisher, Outlook, etc).
- \* Familiar with HTML code, Adobe Illustrator & Photoshop, Macromedia Flash, Quark.
- \* Typing over 75 words a min.
- \* Over 1500 hours of Business and Computer Training at various institutions.
- \* Studied Spanish for 3 years.

*References Available Upon Request*